

DIGITAL MARKETING (2011 - 2024)



ENTREPRENEURSHIP DIGITAL MARKETING Program

India's most advanced program with AI concepts

Practical Training • 6 Months • 5 Years Support Ai Tools • Exp. Faculty • Internships • 14 Yrs Excellence

50K+ STUDENTS TRAINED

55+ **MODULES COVERED**

Tools and Software will be issued

CERTIFICATIONS

100% **PLACEMENTS**



India's top Trainer M.S KUMAR



(+91 7483 512 356



NIDMINDIA.COM





NIDM INDIA- was founded by Sri. M.S.Kumar In 2011 with a vision to create successful careers in the digital marketing industry, We have trained more than 50,000+students, 4000+ batches with 100% Placements, and conducted more than 1500+ corporate workshops for the top MNC companies in the world.

At NIDM India, we are dedicated to unlocking the potential of every individual by providing top-notch digital marketing training and education.

Our mission is to empower our students with the knowledge and skills they need to thrive in the dynamic world of digital marketing.

With a team of experienced industry professionals and educators, NIDM India offers comprehensive courses covering various digital marketing disciplines, including SEO, SEM, social media marketing, email marketing, content marketing, and 55+ more modules.

Our cutting-edge curriculum is designed to equip our students with the 100+ latest digital marketing tools, techniques, and strategies essential for success in the digital landscape.

What sets NIDM India apart is our commitment to **practical**, **hands-on learning**. **Real-world experience is crucial for mastering digital marketing**, so our courses are structured to provide ample opportunities for students to apply their knowledge in live projects and simulations.

Whether you're a seasoned marketing professional looking to upgrade your skills or a newcomer, NIDM India welcomes you to join our community and **embark on an enriching learning journey.**

We are passionate about nurturing the next generation of digital marketing leaders and look forward to helping you achieve your professional goals.

Join NIDM India today and take the first step towards a successful career in digital marketing.

50K+
students

4K+

1500+

SHOPS

14

YEARS EXCELLENCE





Overview



At NIDM India, we offer a comprehensive Entrepreneurship and Digital Marketing Program with AI tools designed to equip individuals with the knowledge and skills necessary to excel in the digital marketing landscape and thrive as entrepreneurs. Our program is tailored to provide a blend of theoretical knowledge and practical training, ensuring students are well-prepared for the dynamic world of Digital Marketing and Entrepreneurship.

Comprehensive Curriculum:

Our program encompasses over 55+ modules, 100+ tools, and AI tools covering a wide range of digital marketing disciplines, including SEO, SEM, social media marketing, email marketing, content marketing, ...

💟 Practical Learning:

Students have the opportunity to work on real-time projects, gaining handson experience and agency-based learning to apply their knowledge in practical scenarios.

Industry Expertise:

Learn from experienced industry professionals and educators who bring real-world insights and expertise to the program.

💟 Real Time Projects

We offer 100% Practical Sessions on Real time Projects to gain experience.

Internship and Certification:

The program offers internship opportunities and provides 10+ certifications, ensuring that students are well-prepared to enter the workforce with recognized credentials.

Entrepreneurship Focus:

Our program also emphasizes entrepreneurship, providing students with the knowledge and skills necessary to navigate the startup & entrepreneurial landscape, develop business strategies, and leverage digital marketing for business growth and success.

Career Opportunities:

Upon completion of the program with our guidance, students can pursue diverse career paths in digital marketing, with the potential for lucrative compensation and opportunities for growth.

The Entrepreneurship and Digital Marketing with AI tools Program at NIDM India is designed to empower individuals with the expertise and practical experience needed to thrive in the digital marketing industry and excel as entrepreneurs. Focusing on practical learning, industry expertise, and 100% placement support, our program is tailored to prepare students for successful careers in the Dynamic world of Digital Marketing.

Join NIDM India today and embark on a rewarding journey towards mastering digital marketing and entrepreneurship.



Who can apply for



ITREPRENEURSHIP AND DIGIT



As more businesses move online and innovative new technologies keep developing, the growth in digital marketing continues to surge. The way we communicate and interact with brands is now predominantly done online, which means businesses that don't utilize digital marketing tools will inevitably get left behind.

Digital marketing continues to grow in popularity as businesses move online. Over 60% of the world's population uses the internet for an average of seven hours daily. The field of digital marketing is diverse and offers many different opportunities like social media marketing, web optimization, Paid ads, SEO, Mobile, Email marketing, and more. For these reasons, learning digital marketing can open doors to economic opportunities for businesses.

- Marketing Executives, Marketing Managers, Brand Managers and Digital Marketing Managers who want to take their career to the next level.
- Directors and senior leaders who want to shape a digital marketing strategy, build their brand and create an integrated approach to digital across the organisation.
- Students who want advanced skills in digital marketing to fast track their career.

- 🔊 IT Managers, Product Managers, Sales Managers etc who are looking to broaden their skills and work more collaboratively to accelerate digital transformation in their organisation.
- CEOs and entrepreneurs who want to grow their business online with digital marketing strategies.
- Anyone looking to build AI skills to future-proof their career and become a freelance.

What you will learn

- Analyse digital marketing models and apply these models in practice.
- opportunities to use digital channels to meet marketing objectives.
- Evaluate the relationship between customer experience and organizational performance.

- ✓ Understand SEO, Paid Ads, Content Marketing, and marketing techniques from Industry experts.
- Assess digital marketing activities within an organization and learn AI tools.
- ☑ Evaluate the different techniques and behaviors for supporting personal and professional effectiveness.



Course contents



Overview of Digital Marketing
Types of Digital Marketing Channels
Understanding Consumer persona
Domain, Website, and Hosting

2 MARKET RESEARCH & ANALYSIS

Marketing Mix
Types of online traffic
Competitor analysis tools
Digital Marketing KPI's
Competitor analysis template

3 KEYWORD RESEARCH

Different types of keywords
What is Keyword Research?
What are long-tail keywords?
Google Keyword Tool tutorial
How to perform keyword research
step-by-step
What is keyword difficulty?
How to choose the right keywords?

4 INTRODUCTION TO SEO

How Search Engines Work Crawling and Indexing What is SEO Why SEO is important? Technical SEO Basics On-Page SEO Basics Off-Page SEO Basics SEO career prospects



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5 ON-PAGE SEO

What is On-Page SEO
On-page SEO factors
Site Structure
Page Title Optimization
URL Optimization
Canonical URLs
Meta tags
H1 Tag Optimization
Content SEO
Internal Linking and SEO
Image SEO and Video SEO
Robots.txt
Sitemap.xml
On-page SEO tools
On-Page SEO Checklist

6 OFF PAGE SEO

What is Page Rank
What is Off-Page SEO
Do and NoFollow Links
How to approach link Building?
Link Building Secrets
How to get strong links from
premium websites
How to remove bad backlinks
from Google search
Off-Page SEO Checklist





Course contents



What is Technical SEO
Google Search Console
XML Sitemap Optimization
Schema Markup and SEO
Breadcrumbs
Multilingual websites
The 404 Page
What is PageSpeed?
How to Speed Up Your Website
Measure Your PageSpeed
Website speed Checklist
Penalization
Broken Links
Moz pro, SEM rush, iwebchk,...
Technical SEO Checklist

8 ECOMMERCE SEO

Benefits of SEO for Online Shops
Keywords Research for eCommerce
Websites
Keywords Research for Category and
Product Pages
Keyword Research for an E-commerce
Product URL Optimization
Product Description
Product Reviews and Ratings
User Generated Content
Cross Selling
Conversion Optimization Elements
Visual Components



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9 CONTENT MARKETING

What is Content Marketing?
Why Content Marketing?
Types of content
How to find topic ideas
4 Pillars of Content Marketing
Content Marketing Matrix
How to write content using
Al tools & plagiarism checker
Creating Content Calendar
Storytelling using content
Content Marketing Strategy
Outstanding content marketing
examples
Freelancing opportunities

10 WORDPRESS

CMS Introduction
How to install WordPress
Free and paid Themes
Themes and Customization
Creating a website using
Elementor
Plugins, Posts and Pages
SEO plugins to rank better
Access 3000+ website themes
Paid plugins & resources
Freelancing opportunities



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ENTREPRENEURSHIP AND DIGITAL MARKETING

Course contents



11 PAY PER CLICK - PPC

What is PPC
SEM Vs PPC
PPC platforms
Types of Ads
Tools for PPC advertising
What is a Landing page?
Types of Landing pages
CTA-Call to action setup
Landing page tools and resources

12 GOOGLE ADWORDS

What is Google Ads? How do Google Ads work? Types of Google Ads Account Structure Campaign Types Keyword & Display planner Search and Display Campaign Dynamic Search Campaign Remarketing Campaign Video, App, and Discovery Campaign Location Targeting Optimization and Quality Score Demographics Targeting CPC, CPA, ROAS, and CPM Bid Strategies and Audiences **Budget Optimization** Conversion Tracking Bing ads Google Certifications Freelancing opportunities



13 SOCIAL MEDIA MARKETING

What is SMM?

SMM platforms

Benefits of SMM

Choosing the right platform

Post and Image size guidelines

Creating posts using AI tools

Creating reels and videos

Social media management

Creating a SMM strategy

Social Media Checklist

14 FACEBOOK MARKETING

Facebook introduction Facebook profile optimization Pages, Groups and Marketplace Facebook Business manager Facebook Ads & Campaigns Create a Facebook Pixel Pixel Website integration Custom Audiences Budget, Bidding, and billing Lookalike Audiences Retargeting Campaigns Campaign Monitoring Campaigns on Instagram Facebook Ads Checklist Facebook Marketing Strategy



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Course contents



15 CANVA - DESIGNING

Canva features Designing Templates Create a Logo: Pick a Colour Palette Marketing Brand Kit Social media post design Brochure & Poster design Smart Mockup Feature Animating Short Infomercial The Carousel Design Instagram story highlights Paid elements within Canva Presentation slides Color schemes Using the video tools Finding stock photos for free Canva pro access 10,000+ canva templates Live projects

16 YOUTUBE MARKETING

Video creation tools
Create Product and Ad videos
How to Create a YouTube Channel
Channel features and settings
Featured Video & Custom URL
Channel Keywords & Ranking
Upload YouTube Videos
How does YouTube Rank Videos
Video Titles & Description Optimization
Youtube analytics
Making money from YouTube



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17 INSTAGRAM MARKETING

Why Instagram?
Creation and Editing for
Instagram Stories
Generate ideas:
brainstorming
Instagram features
Creating reels and stories
using Ai and mobile apps
Content creation with AI
tags AI tools
Instagram profile analyser
Instagram Analytics
Instagram Ads
Creating Marketing strategy

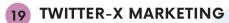
18 LINKEDIN MARKETING

LinkedIn benefits
Profile and Network on LinkedIn
Company Pages and Groups
LinkedIn Content Marketing
Lead Generation & B2B Sales
LinkedIn for Career & Job
Search
LinkedIn Analytics
Linkedin Advertising
Text, Image, and Video ads
LinkedIn Growth strategy
LinkedIn Tools and extensions





Course contents



Twitter - X Benefits
Twitter Profile Optimisation
Twitter Features
Tweet & Likes and tools
How To Get Twitter Followers
How To Use Hashtags Effectively
Leverage Pinned Tweets & Threads
Twitte Adverstising & Analytics

20 SOCIAL MEDIA STRATEGY

Developing a Social Media Strategy
Conduct a social media audit
Social Media Listening and Monitoring
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Create a social media content
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Social media strategy template

21 PRODUCT MARKETING

What is Product Marketing?
What is product positioning?
Product Marketing Framework
Product marketing vs product
management
Customer and market research
Product Marketing Strategy
Product Marketing Goals
Product Go-to-Market Kit
Case studies



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22 EMAIL MARKETING

Introduction to Email Marketing
Types of Email Marketing
Email Template creation
CTA - call to Action
Bulk emailing tools
Email funnel & work flow
A/B testing & rules
Mail chimp software

23 MOBILE MARKETING

What is Mobile Marketing
Responsive web design
Google AMP pages
Push & Pull Marketing
SMS marketing
OR code marketing

24 APP STORE OPTIMISATION

What is ASO? - SEO Vs ASO
App optimisation
Title, Description & algorithm
Reviews & Ratings
How to get more installations
Google and Apple store rules
App Store Optimisation
Checklist





Course contents



25 AFFILIATE MARKETING

What is Affiliate Marketing?
How does Affiliate Marketing work?
Affiliate marketing types
How to pick your niche
Affiliate platforms & Commissions
How to promote products
Payout and rules
Affiliate marketing Blueprint

26 GROWTH HACKING

What is Growth Hacking?
Benefits of growth hacking
Who is a growth hacker?
Types of Growth Hacking
Growth hacking tools
Creating Viral Content
How to get more followers

27 GOOGLE ANALYTICS

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Google analytics introduction
How to integrate a website
How to read data
Components of Google Analytics
Measuring traffic and conversions
Customer Acquisition and Real-time
Setting Goals on GA
Generating Reports for clients
Google Analytics Certification

Congratulations

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28 ECOMMERCE MARKETING

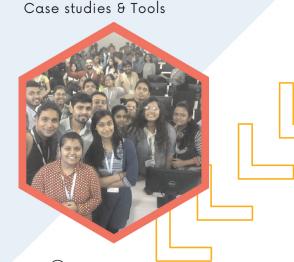
Understanding Ecommerce
Types of business models
Types of Ecommerce
Marketing
5 C's of Ecommerce Marketing
Ecommerce Advertising
Ecommerce marketing strategy
Ecommerce Al tools & platforms
Case studies and projects
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29 INFLUENCER MARKETING

Influencer marketing stats & trends

Why Should Brands Opt for Influencer Marketing?
Platforms for Influencers
Types of Influencers
Social media Influencer
How to choose your niche
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Instagram Influencer Strategy
Youtube Influencer strategy
How to Engage Influencers

Influencer marketing strategy





Course contents



What Is Online Reputation Management ORM Strategies
How To Start ORM
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How to Monitor Social Platforms
What To Do In A Social Media Crisis?
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31 PERSONAL BRANDING

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32 CONVERSION RATE OPTIMIZATION

What is CRO?
How to Calculate Conversion Rate
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CRO planner template



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Marketing Funnel stages
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Business Processes
Business Model & Planning
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Funding Your Business
Al Tools





Course contents



What is Branding?
Important frameworks and principles
Brand Purpose & Experience
Brand Design & Delivery
Creating a logo and color scheme
Brand Identity and Strategy
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36 CUSTOMER LIFE CYCLE

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What is customer lifecycle
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The 5 customer lifecycle stages
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37 CRM - SOFTWARES

What is CRM? Definition + Benefits Customer life cycle in CRM What is CRM software? Essential blocks of a CRM Zoho, Hubspot & Bitrex 24 CRM



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How to Start an Online Business

Research your product idea online business ideas to start
Prove your business idea is valid
Create a business plan
Choose a business name
Fund your business
Business structure
Take care of the legal tasks
Choose an Ecommerce platform
Build your own website
Selling on Market places
Create a marketing plan
Launch your online startup

39 Ways to Make Money Online

Affiliate Marketing
Selling on Amazon, Etsy,...
Blogging
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Your Own YouTube Channel
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Video Ads Services
Blueprint to make money online
Resources and tools





Course contents



What Is a Digital Marketing Strategy?
Examples of Digital Marketing Tactics
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42 MARKETING AUTOMATION

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Course contents



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Unleashing the Power of ChatGPT
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How to Use ChatGPT for SEO
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Content Creation with ChatGPT
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ChatGPT for sales copy
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ChatGPT tools Copy.ai, you.com,...

46 VIDEO MARKETING

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47 B2B MARKETING

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48 DIRECT-TO-CONSUMER MARKETING

What is Direct-to-consumer D2C e-commerce?
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On-site SEO Audit Handbook
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Planner
Digital Marketing Strategy
Research
Content Marketing, Social media
calendar Template





Course contents



What is Performance Marketing? How is it Beneficial For Businesses? How Does Performance Marketing Work?

Why choose a career in Performance Marketing?

Types of Performance Marketing
Audience Planning
Google and Meta ads

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CRO - Conversion Rate Optimization

51 BUILDING MARKETING AGENCY

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52 GMB - GOOGLE MY BUSINESS

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53 LEAD GENERATION

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Implementing a Successful Lead
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54 USER-GENERATED CONTENT

What is user-generated content (UGC)?

Types of user-generated content Why user-generated content is important

Case studies of user-generated content

55 PRACTICAL INTERNSHIP

Digital marketing internship is an opportunity to gain practical knowledge and hands-on experience. By working alongside seasoned professionals, you'll not only learn the latest digital marketing techniques but also witness their real-world application.



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Tools Covered



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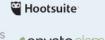


















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Tools 200+

ENTREPRENEURSHIP & DIGITAL MARKETING PROGRAM



Industry Proven Practices



Most Advanced course in India



Live Instructor Led training



15 +Certifications



Live Projects & Internships



Life Time **Student Support**



Tools and Software will be issued



100% **Placement**





































































NIDM 14 years excellence

OUR SUCCESS STORIES

































































Our Previous Batches











































NIDM Job Guarantee Program

OUR ALUMNI WORKS IN































































OUR CERTIFICATIONS





























JOIN EDMP
INDIA'S MOST ADVANCED
DIGITAL MARKETING
PROGRAM



Why Choose NIDM - Al Entrepreneurship & Digital Marketing Program



Agency Based Learning

We help every student to get hands-on experience on live projects with realtime strategies



Industry Expert trainers

Best in class trainers with more than 7+ yrs of practical experience in Digital Marketing



200+ Marketing Tools

Yes, more than 200+ Digital marketing tools are taught with bonus materials & workbooks



100% Job Placements

NIDM's dedicated Placement cell gives complete support in interview preparation













Most Advanced

Marketing Strategies

Upskill Your Career & Be A Dynamic Marketer

Learn Digital Marketing from Industry experts and get hands-on Practical knowledge. Get Certified! Get Hired!

- >>> 55+ Advanced Modules including AI
- >>> Live Practical Training with industry experts
- >>> Tools and Software will be issued
- >>> Live Classes With 100% Practical Sessions
- >>> 15+ International Certifications
- >>> Startup Marketer certification
- >>> Ebooks, Materials, and PPt's
- >>> Resources, Templates, Software and Kits
- >>> Get 3 months of unlimited access to paid tools
- >>> LMS access for content
- >>> Paid Internships & HR support
- >>> 100% Job Placements

NIDM India's Top Rated Institute





ANEKANTH PRASAD

"One of the best institute in south India, i had an excellent experience with skilled faculty and supportive staff throughout the course"



क्रेक्रेक्रेक्रे

YASHIKA JAIN

"NIDM significantly boosts learners career. I completed Advanced Digital marketing course. The support was excellent from NIDM"



MEHULEE SINGH

"Top Notch training, advanced concepts and practical experience, and unwavering support. Digital dreams soar here at NIDM"



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SWAMI NAIDU

"Practical training and Internships were given more priority and students are trained with mock interviews and HR support"



PLACED IN TCL

क्षेत्रके

PRASAN NANDI

"Interactive teaching, creative discussions, case studies, hands-on live projects and amazing & engaging learning environment"



PLACED IN AMAZON

SONY SIMRAN

"I have taken online training from NIDM, Expert trainers take extra care from classes to internships, amazing staff, grateful to the team"



PLACED IN SWIGGY

के के के के के SHALINA DAZZ

"I mastered Digital Marketing at NIDM, Thanks to excellent trainers for their continuous support, Highly recommended institute for digital marketing"



PLACED IN JIO

क्षेत्र क्षेत्र के

KOUSHIK KUMAR

"Expert Faculty, Prime location, accessible team, diverse cultural exposure, highly recommended for digital marketing training"



PLACED IN FLIPKART

*** YOGESH TEJWANI

"The faculty is very supportive, making it feel like family. Top notch trainings with fun activities and celebrations, love NIDM"



PLACED IN NP DIGITAL INDIA

क्रेक्रेक्रेक्रे SHARMILA

"I had wonderful experience at NIDM, I have learnt complete course with handson experience and got placed in Cognizant India"



PLACED IN MYNTRA

क्रेक्रक्रे

VIKRAM KAPOOR

"I would highly recommend NIDM for anyone seeking a digital marketing course, its a perfect choice which covers all concepts in detail"



PLACED IN ACCENTURE

*** S. KANAGAPRIYA

"NIDM excels with its dynamic courses with advanced concepts, I got complete support for my placement in accenture india















India 560029

